

**Energy Engineering  
& Management**

**Executive Master's Program  
Future Energy Systems and Technologies**



# Become a HECTOR School Master

Leadership Know-How for Demanding Careers



»KIT provides an intensive, exciting, and focused opportunity to improve every aspect of my business & technology skills. It was an immensely stimulating experience. Every day was intense but extremely rewarding. KIT expanded my mind.

After the master program, the world became smaller and my personal and professional goals grew bigger. Networking was valuable from a professional standpoint, but it was my classmates' real-life experiences and diverse backgrounds that broadened my perspective.

I developed solid relationships with many of my classmates. We often meet or email each other, and they are becoming something like a personal board of directors whose judgment I trust.

This was an inestimable feature of the master program, and it's something I did not expect.«

**Marcus Welz, Vice President Smart Mobility at Hyundai**  
Alumnus of Intake 2013

Voices



More Alumni

# Executive Master's Program

Energy Engineering & Management

**BATTERIES INTEGRATION OF  
RENEWABLES POWER GENERATION  
CORPORATE INNOVATION &  
ENTREPRENEURSHIP ENERGY  
SYSTEMS ANALYSIS FINANCE  
& VALUE WIND ENERGY PLANTS  
MARKETING & DATA ENERGY  
MARKET EMERGING TECHNOLOGIES  
DECISIONS & RISK ENERGY STORAGE  
SMART GRIDS & BUILDINGS  
EFFICIENCY POWER TO X E-MOBILITY**

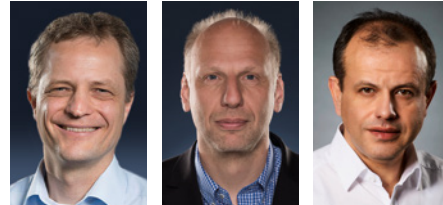


The Master's program, Energy Engineering & Management, is focused on professionals working in companies that deal with the generation, transportation, distribution, storage and sale of energy (electrical, solar, thermal, etc.), their suppliers and industrial sectors that rely on energy heavily.

Graduates of the program stand out due to an extensive overview on present and future technology for new energy systems. They are able to significantly participate in the successful introduction of new sustainable energy systems and to appraise not only the sustainability but also the aspects of operating efficiency, availability and safety as well and can evaluate them adequately.

Graduates can therefore understand, quantitatively describe, evaluate and optimize the elements of energy systems and their complex interactions. They are able to understand innovation processes and can effectively and successfully apply their knowledge either in existing companies or when founding "start-ups". Professional, methodical, process and management knowledge is essential for this, as it is imparted in the modules of Energy Engineering & Management.

## Program Directors



**Prof. Dr.-Ing. Marc Hiller**  
Institute of Electrical Engineering, KIT

**Prof. Dr. Stefan Nickel**  
Institute of Operations Research, KIT

**Prof. Dr.-Ing. Dimosthenis Trimis**  
Engler-Bunte-Institute, KIT

Additionally, internationalization and mobility are key factors of the master program since the energy sector operates internationally. This is emphasized by the cooperation with the Knowledge Innovation Centre InnoEnergy and therefore supports the aims of the European Union to achieve a climate neutral and sustainable energy supply. Furthermore, one result of the cooperation is an exchange module with the worldwide renowned Business School ESADE in Barcelona/Spain.

In addition to the engineering expertise, Energy Engineering & Management shares five management modules with the other master programs. This fosters networking across industries and provides the participants with general knowledge in finance, accounting, marketing, international multi-project management, international law, and human resource management. Therefore, they can consider the commercial implications of project decisions and develop a holistic view.



# Engineering Modules (EM)

State-of-the-Art Technology Expertise in Energy Systems & Technologies



»The implementation of a sustainable energy system requires networked methods and models that provide companies, politics and society with the necessary basis for making scientifically sound decisions on the design of the energy system transformation. “Energy

Engineering and Management” enables the students to play an active role in this transition process.«

**Prof. Dr.-Ing. Marc Hiller**

Institute of Electrical Engineering, KIT | Program Director EEM

<b>EM 1</b>	<b>Renewables</b>
Courses	Introduction and Scope of EEM & Energy Systems, Wind & Water Power, Solar & Geothermal Power
<b>EM 2</b>	<b>Thermal Energy Conversion</b>
Courses	Technical Combustion/ Heat & Mass Transfer, Thermal Power Plants including Coal & Gas Power Plants, Turbo Machinery, Carbon Capture and Storage, Energy from Biomass
<b>EM 3</b>	<b>Electricity Generation &amp; Energy Storage</b>
Courses	Power Generators, Batteries & Fuel Cells, Hydrogen Technology, Thermal Storage, Photovoltaics, Power Electronics
<b>EM 4</b>	<b>Smart Networks &amp; Energy Distribution</b>
Courses	Introduction to Power Systems/ High Voltage Engineering, Components of Power Systems, Transmission & Distribution, Smart Grids & Emerging Technologies
<b>EM 5</b>	<b>Energy Economics</b>
Courses	Energy Economics, Energy Markets, European Network Regulations, Energy Systems Analysis, Energy Efficiency (Supply and Demand Side), Integration of Energy Systems and E-Mobility

<b>Crash Course</b>	<b>Selected Topics of Electrical Engineering or Thermodynamics, and Fluid Mechanics</b>
	We highly recommend all applicants to participate in the course to update the technical knowledge, as it might be the crucial factor for a successful degree at the HECTOR School.

## EM 1: Renewables

The module starts with a general introduction to the challenges of energy supply, examining the historic and future developments of global energy requirements as well as existing primary energy sources and reserves. Aside from this, it provides an overview of the energy cascade from the primary energy sources through the various stages of energy conversion, the transportation and distribution of energy to its ultimate use. Technical, ecological and socio-economic aspects are highlighted.

During the presentation of energy systems based on renewable sources of energy, the focus is placed on wind and hydroelectric power as well as geothermal and solar thermal energy. For didactic reasons, systems based on other renewables, such as photovoltaics and biomass, are dealt with in other engineering modules.

For the processes covered in this course, the supply of renewable primary energy provided by nature is first described, before investigating the individual technical features of the power plants. Wind energy plants serve as an example to convey the interdisciplinary nature of energy conversion plants, in which fluid mechanical, static, mechanical, electrical and electronic considerations are all closely linked to systemic and economic aspects.

## EM 2: Thermal Energy Conversion

The module provides an overview on thermal processes for power and heat production from fossil and biogenic fuels. The whole range of fuel to energy via thermal processes is covered, starting from the combustion process, coal and gas fired power plants, gas and steam turbines, CO2 reduction by capture and storage, and finally special aspects of biomass utilization.

Based on a sound knowledge of the technical fundamentals, the module will lead to the understanding of complex energy conversion systems and typical plants. The participants develop and improve their evaluation skills with regards to technology, economy and ecology.

# Activate the Progress of Intelligent Energy Systems and Energy Transition

## EM 3: Electricity Generation & Energy Storage

In this module, the focus is on the generation of electricity on the one side and energy storage on the other. The most commonly used power generator in electrical power stations is the gas turbine. Understanding and knowledge of critical issues related to synchronous generator operation is provided.

In addition, photovoltaics is one of the most discussed forms of renewable energy generation. It converts solar radiation directly into electrical energy. Participants will understand photovoltaics as an energy source, its working principle and mechanisms to improve efficiency. This will provide insights into the public as well as scientific discussion and highlights boundary conditions with regard to requirements of energy storage.

Batteries and fuel cells are one way to store the power. The participants will become familiar with the concepts of electrochemical energy storage and the design of efficient batteries. The module discusses the available state-of-the-art fuel cell technologies and their efficiencies as well as the respective opportunities and limitations.

## EM 4: Smart Networks & Energy Distribution

This module gives an overview of major power system components, structure and main operation behavior. It starts with an introduction to power systems and basic knowledge of high voltage engineering. The second part focuses on the main components and describes mainly the function, state-of-the-art and their behavior. The main transmission and distribution aspects are covered in the third part of the module, including network calculation and control. Due to recent and future changes in power systems a strong focus in part four is on smart grids and their performance. Additionally, building performance with respect to energy balance and energy sources is included.

## EM 5: Energy Economics

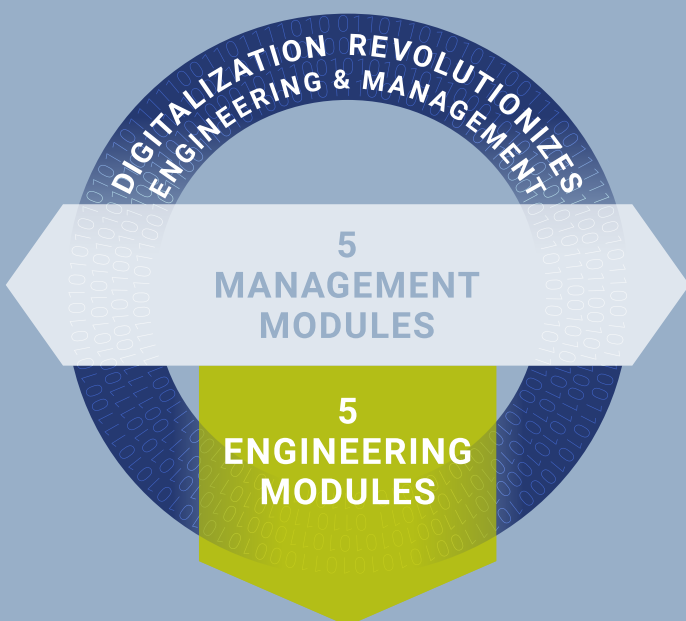
Various peculiarities of the energy market (energy efficiency on the supply and demand side, electric mobility, market opening, regulation, etc.) are analyzed from a techno-economic point of view within this module.

In order to be able to identify optimal strategies within this complex sector, there is an introduction into energy systems analysis at the beginning of the module. Energy systems analysis considers the totality and the interactions of energy systems, among other things, with the commodities industry, the building trade, industry and transport. The integration of energy systems and e-mobility concludes this module.



# Management Modules (MM)

Economic Know-How for Successful Managers



<b>MM 1</b>	<b>Marketing &amp; Information</b>
Courses	Data Driven Marketing, Information Systems Management, Big Data Methods, Legal Aspects of Information
<b>MM 2</b>	<b>Finance &amp; Value</b>
Courses	Management Accounting, Sustainability, Strategic Financial Management, Case Studies
<b>MM 3</b>	<b>Decisions &amp; Risk</b>
Courses	Decision Modeling (+Computer Tutorials), Risk Aware Decisions (+Case Studies+Finance), Interactive Decisions, Robust and Stochastic Optimization
<b>MM 4</b>	<b>Corporate Innovation and Intrapreneurship</b>
	Corporate Entrepreneurship, Entrepreneurial Leadership, Strategic Innovation Management, Opportunity Development -Design Thinking, Exploring the Opportunity: Technology and Markets, Pitching Business Ideas, Creating Value through Business Models, New Product Development and Service Innovation, Measuring Innovation: Innovation Balanced Scorecard, Pitching Business Models
<b>MM 5</b>	<b>Strategy &amp; People</b>
Courses	Strategic Management, Managerial Economics, Business Organization and Corporate Law, Strategic Human Resource Management, Leadership and Conflict Management

Curriculum may be subject to change.

## Big Picture Management Modules

Management is becoming increasingly complex and networked in data-driven companies (INFORMATION). Therefore, engineers and managers must obtain a holistic understanding of all corporate divisions to be able to make complex decisions (DECISIONS & RISK), see innovation as an integrated system (CORPORATE INNOVATION & INTRAPRENEURSHIP) from the perspective of the market (MARKETING), the employees (STRATEGY & PEOPLE), and the company (FINANCE & VALUE).

All Master's Programs share five management modules conveying the latest theories and methods in management. Participants from different branches and international locations can exchange their expertise, discuss current technological and commercial challenges from different viewpoints and build up a sustainable network of peers.

### MM 1: Marketing & Information

Many of today's most successful businesses excel in satisfying customer needs because their decisions are based on data instead of good feeling. This is what this module is about: One focus is on how to use data for designing customer solutions (and get paid according to their value) and the other focus is a more general one at issues surrounding the use of (big) data for business decision-making.

### MM 2: Finance & Value

Modern corporate governance is based on the creation of values. In the Finance & Value module, students learn essential methods of measuring, processing, and communicating the value added by corporate decisions that enable effective planning, management, and monitoring of corporate activity and corporate units. External value-based communication makes it possible to win stakeholders who are committed to the company over the long term.

### MM 3: Decisions & Risk

Management implies making decisions. A valid data warehouse forms the basis for these decisions. The aim of this module is to give students a toolkit of various quantitative decision-making models so that the possibilities and limitations of methodical decision-making support (among others also optimization methods) can be used efficiently in the day-to-day running of projects.

### MM 4: Corporate Innovation & Intrapreneurship

The module provides knowledge regarding strategies on how to manage innovation within the company and how to apply tools, models and processes that are necessary to generate innovative ideas. It focuses on issues like corporate innovation, corporate entrepreneurship, measuring innovation and innovation in practice. Participants will acquire skills such as understanding the organizational context, managing change, decision-making and innovation. It takes place at the ESADE Business School in Barcelona/ Spain.



»I have very fond memories, which are of course also due to the beautiful city of Barcelona. What was special about the Master's in

Energy Engineering & Management was the module abroad. Our fellow students in the other modules were very envious of that. We especially learned a lot in the intercultural exchange - also with lecturers from different countries.«

#### Daniel Keller

Alumnus of Intake 2013



### MM 5: Strategy & People

The key to corporate success lies in the correct strategy. But how do you recognize opportunities, develop a viable concept, and successfully implement it? In times of scarce human capital, it is more important than ever before to ensure employees are a perfect fit for their position and to motivate them to implement the strategy together. The module imparts state-of-the-art management techniques and know-how on evidence-based human resources management, people analytics, and leadership approaches.



## Technology & Management Know-How

Quality Made by the Karlsruhe Institute of Technology (KIT)

The HECTOR School is the Technology Business School of the Karlsruhe Institute of Technology (KIT). It is named after Dr. Hans-Werner Hector, one of the co-founders of SAP SE.

The school aims to provide professionals with state-of-the-art technological expertise and management know-how within part-time education programs. The HECTOR School fosters lifelong learning within industry. Participants are supported in their career development with executive Master's degree programs, certificate courses, and customized partner programs.

The benefits of the executive Master's programs are numerous for participants as well as for the companies they work for:

- **Unique Holistic Approach:** A combination of technology expertise and management know-how.
- **State-of-the-Art Knowledge:** Direct transfer from the Karlsruhe Institute of Technology (KIT) research.
- **Part-Time Structure:** Allows participants to continue with their demanding careers whilst acquiring new skills.
- **Master Thesis to set up Innovation Projects:** Companies gain outstanding added value through the consultation of such projects by professors from KIT.
- **Excellent Networking Opportunities:** Professional networking is fostered across industries and on an international scale.

Portrait of the



HECTOR School



Employability Ranking 2022



Germany  
Europe  
Worldwide



# Executive Education @HECTOR School

## Technology Transfer & Innovation

from the internationally renowned university - the KIT.

## Power of Networks

benefit from a comprehensive professional network of academics and industry partners worldwide.

## Part-Time Programs

allow for simultaneous work and study for participants and their companies.

## Management & Engineering

combined makes our programs unique

and ensures long term sustainability and competitiveness.

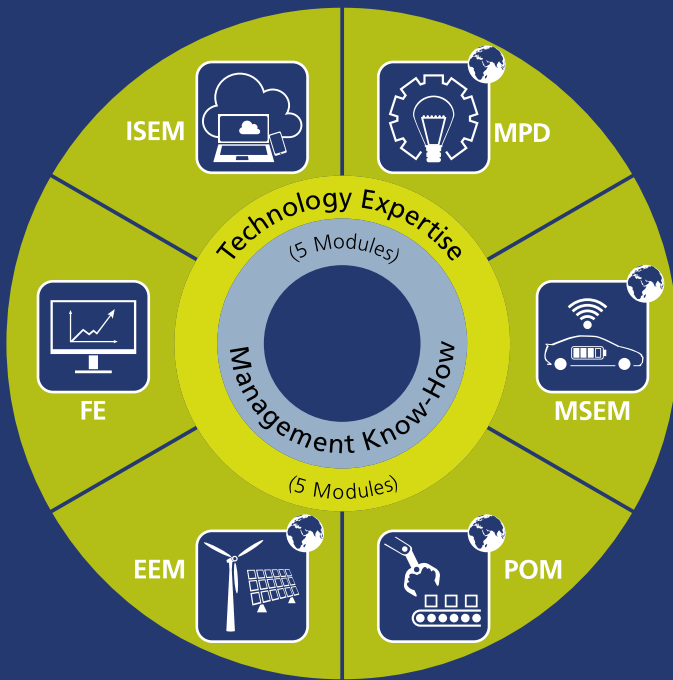
# 4 REASONS

for the Technology Business School of the KIT




# Executive Master of Science Programs

Cutting Edge Technology Combined with the Latest Management Expertise



- EEM** Energy Engineering & Management
- FE** Financial Engineering
- ISEM** Information Systems Engineering & Management
- MPD** Management of Product Development
- MSEM** Mobility Systems Engineering & Management
- POM** Production & Operations Management

 = including module at another international location

## Key Facts

Part-Time Master's Program, English-Taught, Duration of 20 Months

### Academic Degree

Master of Science (M.Sc.) from the KIT

### Accreditation

The KIT is system-accredited by AAQ.



All HECTOR School Master's Programs are accredited by the internal quality assurance system of the KIT.

### Admission Requirements

A first academic degree: e.g. Bachelor, Master or Diploma

At least 1-2 years work experience (depending on the level of the first degree, recommended > 3 years)

If English is not your mother tongue nor has it been the language of instruction for the last five years, language proficiency is required, e.g. test certificate (e.g. TOEFL score of at least 570 PBT; 230 CBT; 90 iBT or IELTS at least 6,5 points) or appropriate proof of C1 level.

### Program Structure

Part-time, 10 x 2-week modules

Duration of approx. 20 months

Master thesis = project work in the company

5 Engineering and 5 Management Modules

Teaching language: English

Yearly program start: October

# Academic Calendar

Job-Compatible Format and an Ideal Work-Study Balance

September 2024							October 2024							November 2024							December 2024						
Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun
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09	10	11	12	13	14	15	14	15	16	17	18	19	20	EM1	12	13	14	15	16	17	09	10	11	12	13	14	15
16	17	18	19	20	21	22	21	22	23	24	25	26	27	18	19	20	21	22	23	24	16	17	18	19	20	21	22
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MM1																						30	31				

January 2025							February 2025							March 2025							April 2025						
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06	07	08	09	10	11	12	03	04	05	06	07	08	09	03	04	05	06	07	08	09	07	08	09	10	11	12	13
MM2	14	15	16	17	18	19	10	11	12	13	14	15	16	10	11	12	13	14	15	16	14	15	16	17	18	19	20
20	21	22	23	24	25	26	EM2	18	19	20	21	22	23	17	18	19	20	21	22	23	21	22	23	24	25	26	27
27	28	29	30	31	24	25	26	27	28	24	25	26	27	28	29	30	28	29	30								
														MM3													

May 2025							June 2025							July 2025							August 2025									
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September 2025							October 2025							November 2025							December 2025						
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MM4	09	10	11	12	13	14	06	07	08	09	10	11	12	03	04	05	06	07	08	09	08	09	10	11	12	13	14
15	16	17	18	19	20	21	13	14	15	16	17	18	19	10	11	12	13	14	15	16	15	16	17	18	19	20	21
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29	30	27	28	29	30	31	24	25	26	27	28	29	30	24	25	26	27	28	29	30	29	30	31				

- Welcome Event
- MM Management Modules
- EM Engineering Modules
- Exams

Please note: Dates are subject to change.

The academic calendar for each program starts annually in October. It consists of 10 modules, each with a duration of 2 weeks.

All programs conclude with a **Master Thesis**:

>> 9 months project work **MPD, POM, MSEM, EEM**

>> 6 months project work **ISEM, FE**

Intake  
2024



# HECTOR SCHOOL

## OF ENGINEERING & MANAGEMENT

Do you have questions? We are looking forward to assisting you.



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